



Malabar Medilab

Malabar Medilab located in Ward No 16 of Tanur Municipality at Malappuram District of Kerala is currently run by Smt. Smitha K.V. of Jancy NHG from Ozhoor CDS. Malabar Medilab is presently working in another complex near to the Shopping complex, where it was established initially. During the inception of this unit, there were three members in this unit namely Smt. Smitha K.V, Smt. Jitha K.V and Shri. Sarath Ramachandran (son of Jancy NHG member). But later on, two of them completely withdrew from the endeavour due to non-availability of the bank loan. But the valiant sole member Smt. Smitha took the unit forward.

The inauguration of the Unit was held on 6 November 2017 by Smt. Subaidha, Tanur Municipal Chairperson. The Medi Lab was started with Rs. 10,00,000 (Rupees Ten Lakhs only), the own investment of the beneficiaries. During the inception, the Lab was established in a 1000 sqft building, which was taken on a rental basis by giving Rs. 3,00,000 as rent advance and monthly rent of Rs. 13,500. SBI Tanur Branch did not give the bank loan of Rs. 15, 00,000/- due to license and ownership issues. Owing to this, the unit suffered a set-back and later the rented space was vacated. The Lab is now running in a 200 sqft room space, which is having a monthly rent of Rs 6000 and rent advance of Rs. 1,50,000.

Patients referred from Government Hospital, Tanur and other hospitals in and around comes for checking CBC, HBSAG, HIV, LFT, RFT, TFT, Lipid Profile, FBS, RBS, PPBS, BP checking, protein test, RA, ASO, IGE, etc. in this Lab. The turnover is around Rs. 4, 20,000 per year. Expense per year comes around Rs. 3, 60,000.

Smitha K.V. took the initiative for starting this endeavour as she is a Diploma holder in MLT (DMLT). She has been working with Kozhikkode TP Hospital and Aiswarya Clinic, Tanur as Lab Technician. So, she along with other two members of Jancy NHG started the venture.

Reasons for your success?

Commitment and dedication towards the job is the real reason for the success of our endeavour. Even though there were many hurdles, we took all the responsibilities on our shoulders to lead the unit into a successful track.

Challenges faced?

The major Challenges faced by our unit were the non-availability of the bank loan, shortage of fund, which led to pawn deposit of gold ornaments and delay of getting license from municipality for around three months.

Turning Point in Business?

The major turning point in our business was the decision to relocate the unit from the previous location to the new location from 28 November 2018 onwards. Doctors were also reluctant to come to the earlier location but now they are ready to cooperate.

Future plans/ambitions?

There is a future plan to hire one Microbiologist and arrange frequent visit of doctors, start urine and stool culture by setting up latest technology enabled machines. As the space is insufficient now, there is an urge for hiring more space. Latest equipments have to be purchased. Salary of the technicians has to be upgraded.

Most Happy moment?

Happy moment of the unit members is the satisfaction of the patients with respect to the quality of tests carried out in our unit.

Message to the aspiring women?

There should be dedication and commitment for turning a business into success. Even though the Bank loan is not availed, the venture should not struggle from it.

The turnover of Malabar Medilab is around Rs. 4, 20,000 per year.

Das Vincent